Seventh Street Near F

No Payment Until February When buying an Edison Diamond-disc Phonograph. Just pay for the records you elect. Fifth Floor.

Exquisite New \$1.19

Men's Gloria Umbrellas,

Men's Silk Scarfs. 55C

Each in a Fancy Box

Blouses at.

Of voiles in the loveliest of styles. They'll win your instant admiration. Nothing bet-

\$1.49

Made of good

on paragon

frames, assort-

ed hardwood handles, ster-ling silver trimmed; com-plete with a silk case

First Floor

quality gloria

3 More Days---Then Christmas!

Makes an Ideal \$2.29



Boys' Indian

and Cowboy

Play Suits,

\$1.00

Made of Khaki; Sizes 4 to 14 ears. The Indian Suits consist a brightly trimmed shirt, cousers and feather head dress, he Cowboy Suit is complete ith hat, lasso and pistol.

Flannelette

Sacques,

29c

In pretty floral and Persian pat-terns, in color combinations of lavender, pink, blue,

gray, etc.; shirred waist and roll col-lar; sizes 36

which to pick color. Finished with deep rufskirt in a box.

Give "Her" Furs \$19.50 Black Manchurian Wolf \$13.65 Sets, head and tall trimmed Pointed Sitka Wolf Sets, beau-Magnificent Persian Carneul \$52.50 Genulue American Red Fox Sets: large scarf and barrel

White Iceland Fox Scarfs, full, \$6.75 Luxurious French Seal Coats, \$67.50

Parision Ivory \$1.00 Five pieces in a neatly lined box. Can also be had in German silver.

Gold-plated Toilet Sets, \$3.98

First Floor.

Women's Handkerchiefs ---Six for

ity linen, with white or colored embroidered cor-

particular friend.



You can rest assured "he" wil appreciate a pair of gloves. These are splendidly made of gray mocha with stitched backs. Neatly boxed. First Floor.

Men's New Fancy Vests

Scores of new patterns and colors. All-over figured, stripe and two-toned effects. Choose the gift tie from First Floor.

Misses' Comfy

Slippers,

\$1.25 & \$1.50

quality feet.

with genu-

soles.

Choice

of ten



Closing Out

Three more days to close out our toy stock. We don't carry toys the year round—hence our eagerness to dispose of everything on hand, regardless of former prices. Mr. and Mrs. Santa Claus, you can save moneylots of it-on the children's toys tomorrow, Thursday and Friday. Dolls, Games, Toys of all kinds at prac-



Men's Everett and \$1.50 Opera Slippers.... Of best grade kid, in tan and black. Flexible leather soles, Men's Felt Comfys, 95c.

of all felt, in black only. All zes. Third Floor. Skating Sets,

Don't Let Christmas Come and Go Without That Grafonola

This Christmas a Columbia Grafonola is the logical gift to your family. Instead of purchasing trifles, which sooner or later are forgotten about, put your Christmas money into this ideal home entertainer which will give you and those about you days and evenings of pleasure and "uplift."

Five Popular Columbia Grafonolas and How We Sell Them

Grafonola "15"....\$15.00- 25c a week Grafonola "50"....\$50.00- 75c a week Grafonola "75" \$75.00-\$1.00 a week Grafonola "100"...\$100.00-\$1.25 a week Grafonola "150"...\$150.00-\$1.50 a week Grafonola "200"...\$200.00-\$2.00 a week

No First Deposit-10 Days' Free



Ribbon trimmed Third Brassieres for Christmas Gifts. 50c to \$1.50 Beautifully Beautifully trimmed with wide cluny or filet lace or dainty embroidery. Hook back or front. Regular and extra sizes. Each one in a holly box.

Hecht & Co.'s Great Piano Offer---Read!



Slightly Used Pianos and Players NO MONEY TO PAY UNTIL FEBRUARY FIRST

Now, who can truthfully say "I can't afford a Piano for Christmas?"

Here is the big piano opportunity of the year-a most unusual offer-for we are going to dispose of all our slightly used, reliable instruments at the most unheard-of prices. Choose your Christmas Piano from these high-grade makes-every one is GUARANTEED FOR TEN YEARS, the same as a new instrument, .

\$1.00 a Week Pays for Any One of These:

One \$198 Piano \$129 30 Days' Free Trial

One \$225 Piano \$145 condition..... 30 Days' Free Trial

One Slightly Used \$450 PLAYER-PIANO FREE and 1 year's \$365

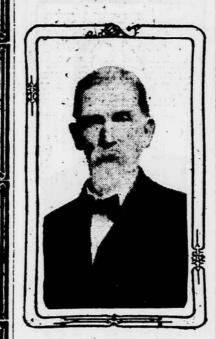
One \$248.75 Piano \$185 30 Days' Free Trial

One \$248.75 Piano \$218 30 Days' Free Trial

Free Scarf, Stool and One Year's Tuning!

\$1.50 A WEEK PAYS FOR IT.

Philip E. Bragg, Long Railway Mail Clerk, Gets Testimonial.



PHILIP E. BRAGG.

Fifty years in the government servce as a railway mail clerk, during which he has traveled approximately 2.500.000 miles, was rounded out today y Philip E. Bragg. Mr. Bragg's servce has been entirely with the United States railway mail service. Just before he started for his car today he was called to the office of S. A. Cisler, superintendent of the third division, where he was presented with a leather oill fold, given him by the members of his "crew," as a token of the esteem in which he is held.

Mr. Cisler reviewed Mr. Bragg's service and lauded him for his long service. Speeches of a laudatory character also were delivered by C. G. Goodloe, J. W. Cranford and V. P. Hammer, the latter a member of Mr. Bragg's "crew."

mer, the latter a member of Mr. Bragg's "crew."

Mr. Bragg is the oldest clerk in the railway mail service and has seen the equipment grow from the cars of five by eight feet, poorly equipped, and handling mail figured in the hundreds of pounds, to the big, all-steel coaches of today with the best of equipment in the way of lights, heat and mail appurtenances, handling mail figured only in tons.

Service in Civil War.

Born January 16, 1841, on a farm at Sperryville, Rappahannock county, Va., Mr. Bragg spent his youth in that sec-

tion.

He enlisted with Gen. Robert E. Lee's Army or Northern Virginia, and except for furloughs now and then served until the end of the war.

He entered the railway mail service December 22, 1865, as a substitute "route agent," being assigned to the Washington and Lynchburg railway post office. After three years in that service he was transferred to the Lynchburg and Bristol route, remaining there for two years, after which he was sent to run between this city and Danville, Va. In 1871 he was made clerk in charge and has served in that capacity ever since. He likes this work, for he refused the position of chief clerk in the railway mail service when it was offered to him several years ago. He has passed through many wrecks, but has come out of them all without a scar. He lives on his farm at Culpeper, Va.

HENRY F. GREENE DIES.

For Six Years Was a Member of the U. S. Civil Service Commission.

DULUTH, Minn., December 21.-Henry ivil service commissioner at Washing-



D C. under appointments of Presidents Roosevelt and Taft, died nere yesterday, aged fifty-six years. He was a native of North Carolina. In-erment will be at Washington.

CHRISTMAS TREES APPEARING. Cedar and Pine Bushes Are Coming In for the Market.

Pine and cedar trees for Santa Claus rought into the city in large quantities, and at the Haskell produce market, B street between 11th and 12th streets and in its vicinity, the trees are piled high awaiting purchasers. Prices vary from 25 cents for a small tree of domestic pine or cedar up to \$10 and higher for the beautiful spruce trees that are brought here from the northrn woods, in Michigan and elsewhere. For several years past spruce pines have been in good demand, and are said to be gradually supplanting the Virginia and Maryland trees in popular favor, but many thousands of the homegrown trees are still sold and used each Christmas. The market is also being well supplied with holly, crowsfoot and other evergreens that are in demand in the Christmas season for home decorations, and great quantities are sold. Crowsfoot and like greens are made up into rope that sell from 6 cents to 10 cents a yard, and holly and crowsfoot wreaths are selling at three for a quarter. By tomorrow all the park space on the north side of Center market will be filled with evergeen sellers, and the growing demand, which will be at its greatest Friday, will have started.

Thinks U. S. Land Forces a Joke. Frederick I. Huidekoper, the military writer, said that the land forces of this country are a joke, in a talk on "Pre-paredness," delivered last night at his home, 1614-18th street, where he en-tertained the Washington Rife Associa-tion. Mr. Huidekoper said that the army is hadly organized and equipped and scattered all over the country.

Denies Coffee Importers' Plea. A petition of importers for modifica-

Plan to Eliminate Nose Fly.

The European nose fly, which attacks on of the ruling that coffee produced horses and cattle alike, has been found in Sumatra and other islands of the to seriously interfere with farm opera-Dutch East Indies cannot be imported tions in the west, and the Department into the United States and shipped in interstate commerce marked as Java out the pest if possible. It is feared coffee has been denied by the Agriculture Department's bureau of chemistry. Snow Falls in Georgia.

SAVANNAH, Ga., December 21 .- Snow began falling here last night for the ports from south Georgia indicated snow was fairly general over that section. At Thomasville, Ga., it began snowing early in the afternoon.

Street.

Pennsylvania Saks & Company

Open Evenings Until Christmas.

Some Worth-while Reminders.

Simplifying the problem of what to give the Men and Boys-in not only a practical way-but in a most acceptable way-to them and a profitable way to you.

House Coats and Bath Robes.



Yes, most Shops carry "some"-stereotyped styles and patterns. But with us it's a regular all-the-yeararound department—augmented for the holidays by ten times the variety you will find anywhere else. They are all special productions, too-made expressly for us -and exclusive with us.

House Coats up to \$15. Bath Robes up to \$10.

Double-faced Cloth House Coats—plaid and stripe reverse side, fancy \$5.65 collar, facings and cuffs. Cut to fit with comfort; and carefully tailored. Regular price, \$7.50.....

Handsomely patterned

BLANKET LOUNGING ROBES; choice of six different patterns. Bound with silk cord on edge, sleeves and pockets; with cord and

Regular \$5.00 value \$3.95

ROBES, in blanket effects, and Slippers to match; satin yoke; piped seams; cord and girdle.

ROBES, plaids and figures, in handsome color combinations. Edges, pockets and cuffs bound with silk; neck cord and girdle.

Regular \$2.98 Regular \$7.50 value \$5.00

Boys' Clothes that are Most Givable.

Out-of-the-ordinary values—and including combinations and effects that the Boys will enthusiastically welcome from Santa Claus.

Boys' Chinchilla and Fancy Cheviot Overcoats; cloth lined; self collar. Sizes 21/2 Suit, with 2 pairs of pants and hat to match to 10 years.

\$3.50 and \$5 values..... Boys' Mackinaw Coats; Red, Brown,

Green and Gray plaids. Sizes 7 to 17 years.

\$6.50 value..... Soldier Suits Coat, Cap, Pants and Belt,

with Red. Gilt emblem on 10 years. Special 98c collar. Sizes 4 to

Second Floor.

\$5.00

Fleece-lined Tan Capes: Gray Mocha: Fleece-lined in Khaki color; trimmed Gauntlets; Woo! Gloves colors.......50C

guaranteed. Sizes 7 to 15 years. \$5.00 \$7.50 value..... Boys' Gray and Brown Mixed Cheviot

Norfolk Suits; with 2 pairs of pants. Sizes 7 to 16 years. \$4.50 value.....

Boys' Mouse Color Corduroy Norfolk

Boys' Gloves Indian Suits

Coat, Pants and Feathered headpieces. Red and Yellow trimmings. Sizes 4 to 10 years. Special..... 49c

chiefs-

First Floor Specials---For the Men Folks.

Guaranteed Umbrellas | Men's Gloves-\$1.00 to \$10.00

Fountain Pen and Silk Scarf 75c

Silk Hose — all colors 35c -handsomely boxed ... 3 for \$1.00

Travelers' Sets - Two Silk Scarfs, Sterling-mounted Military Brushes and Clothes Brush \$1.50

Suspender and Garter Sets

50c and \$1.00

Tan Cape \$1.65

Men's Gloves-Gray Mocha. Self and Black \$1.50

Auto Gloves— Lamb's skin lined. Black—and in all sizes.

\$3.75, \$5.00, \$6.00 Velour Auto Gauntlets-

\$1.25 and \$1.50

Walking Sticks-

\$1.50 and up

3 for 25c Men's Neglige Shirts-

Linen Intitial Handker-

6 for \$1.00

Jap Silk Handkerchiefs-

Mercerized Pajamas— Blue, Tan, White \$1.50

\$1.00, \$1.50, \$2.00

Belts - Black and Tan 50c, \$1 and \$1.50

Ath On the Economy Floor, Ath Floor

Suits\$10 and \$12.50 Overcoats...\$10 and \$12.50 \$3.00 Sweaters \$1.59 \$1.50 Jerseys..... 75c \$1.50 Shirts..... 69c Corduroy Pants:....\$1.50 Mackinaw Coats....\$3.98

For the Boys. 59c Pants 25c 50c Blouses 50c Hats..... 89c Sweaters Two=Pants Suits....\$2.25 .\$2.25 Overcoats Mackinaw Coats....\$2,25

Specials --- from 4 p.m. until Closing Time Wednesday:

Choice of any pair of Men's \$3.50 Pants—

Choice of Fancy Silk

Choice of any Soft or

\$1.50

\$1.57

79c

Fourth Floor.

For the Men.